GREEN ECONOMY TRANSITION (GET) AND ADVICE FOR SMALL BUSINESSES (ASB) AT THE EBRD

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Mainstreaming green financing: EBRD strategies

- Since 2006 the EBRD has adopted cross-sectorial strategies:
  - **to mainstream** across the Bank’s operations, and
  - **to increase** the share of Bank business represented by measures which enhance the efficient use of energy and resources (water, materials) and contribute to the mitigation of, and adaptation to, climate change.

- The Green Economy Transition (GET) strategy aims to further scale up the Bank’s green business, including new areas of activity, such as environmental protection and technology transfer.

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<td>Sustainable Energy Initiative</td>
<td>Sustainable Resources Initiative</td>
<td>Green Economy Transition</td>
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<td>Energy Efficiency banking team</td>
<td>• Energy efficiency</td>
<td>• Water efficiency</td>
<td>• Environmental protection</td>
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<td></td>
<td>• Renewable energy</td>
<td>• Material efficiency</td>
<td>• Technology transfer</td>
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<td>• Adaptation to climate change</td>
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Mainstreaming green financing: Financing results & goals

• **€ 20.8 billion** cumulative EBRD green financing in 2006–2016

• **1,271 projects** EBRD-financed projects with green components, with over €110 billion total value

• **33%** share of green financing in total EBRD annual business in 2016, up from 15% in 2006

• **40%** target for the share of green finance in EBRD annual business by 2020
Mainstreaming green financing: The business model

Targeted activities:
• Energy and resource audits to identify green investments
• Integrated technical, financial and marketing teams to support client banks in developing sustainable energy lending
• Assessments of risks related to climate vulnerabilities
• Transition gaps and market scoping studies

Tailored financing instruments
• Direct financing
• Indirect-financing via local banks (SEFFs)
• Investment grant support for climate technology transfer
• Blended concessional finance so as to overcome affordability and risk perceptions

Working with governments
• To address sustainability and environmental market failures
• To strengthen the institutional and regulatory context and create optimum conditions for green investments to take place
EBRD in Montenegro

- Country of operation since 2006
- Total investments: EUR 510 million, in 54 projects
- Private sector: 44% of cumulative commitments
- Country strategy 2013 – 2017 priority areas:
  - Expanding the economic base through enhancement of competitiveness, targeted support to SMEs;
  - Supporting sustainable tourism, property and associated environmental and infrastructure needs;
  - Promoting energy security and efficiency, and regional integration of energy markets;

GET investments by business area

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<tr>
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<th>EUR mn</th>
<th>No.</th>
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<td>Cleaner energy production</td>
<td>127.5</td>
<td>4</td>
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<tr>
<td>Corporate energy efficiency</td>
<td>36.7</td>
<td>8</td>
</tr>
<tr>
<td>Municipal infrastructure</td>
<td>5.6</td>
<td>4</td>
</tr>
<tr>
<td>Renewable energy</td>
<td>4.2</td>
<td>1</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>174</strong></td>
<td><strong>17</strong></td>
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MEDRESCP - Sustainable Consumption and Production and Resource Efficiency

- Flagship project by Union for the Mediterranean
- Implementing partners: EBRD, UNIDO, UNEP/MAP-SCP/RAC
- Regional focus: Western Balkans & Turkey
  - Technical assistance for demo activities for green industries, businesses and local stakeholders
  - Project preparation and implementation support
  - Supporting innovation
THANK YOU

For more information:
www.ebrd.com/what-we-do/get.html
EBRD/PODRSKA MALOM BIZNISU U CRNOJ GORI

• U Crnoj Gori uspjesno radimo od 2002.godine
• Trenutno nas finansiraju Evropska Unija, specijalni fond akcionara EBRD, SIDA
• Pomogli smo skoro 600 preduzeća u Crnoj Gori
• U bazi EBRD je oko 150 lokalnih konsultanata iz različitih oblasti
• Podrzali smo projekte iz svih opština Crne Gore

• Gradimo dugoročne veze sa preduzećima u Crnoj Gori
OBLASTI KOJE PODRZAVAMO:

- **Marketing** (razvoj strategije, istrazivanje trzista, brendiranje, plan promocije, dizajniranje web stranice i promotivnih materijala, e-marketing, itd.)
- **Stratesko planiranje** (studija izvodljivosti, biznis plan, razvojno planiranje, itd.)
- **Sistemi kvaliteta menadzmenta** (ISO standardi, HACCP sistem, itd.)
- **Informacioni sistemi** (finansijsko-racunovodstveni, proizvodni, HoReCa, itd.)
- **Organizacija i operacije** (razvoj organizacije/reorganizacija, upravljanje ljudskim resursima, reinzenjering poslovnih procesa, menadzment lanca snabdijevan, itd.)
- **Inzenjerska rjesenja** (optimizacija masina/opreme/pogona, arhitektonsko projektovanje, infrastrukturno planiranje i dizajn, itd.)

- **Energetska efikasnost** (energetski pregledi, studije izvodljivosti, inzenjerske studije, upravljanje energijom, obnovljivi izvori energije, itd.)
- **Zastita zivotne sredine** (procjene uticaja na zivotnu sredinu, sistemi upravljanja zivotnom sredinom, eco-label, upravljanje otpadom, itd.)
European Bank for Reconstruction and Development

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THANK YOU